



PT MNC KAPITAL INDONESIA Tbk

(IDX Ticker Symbol: BCAP)

The Most Integrated Financial Services in Indonesia

Hasil RUPSLB PT MNC Kapital Indonesia Tbk

Jakarta, 21 Desember 2020

Hari ini, pada tanggal 21 Desember 2020, PT MNC Kapital Indonesia Tbk (“BCAP” atau “Perseroan”) melaksanakan Rapat Umum Pemegang Saham Luar Biasa (“RUPSLB”) untuk menyetujui perubahan susunan pengurus Perseroan. Rapat ini dilaksanakan sesuai dengan POJK No.15/POJK.04/2020 tentang Rencana dan Penyelenggaraan Rapat Umum Pemegang Saham Perusahaan Terbuka dan peraturan terkait lainnya di bidang pasar modal.

Dalam rapat ini, Perseroan mengangkat Bapak Sukisto sebagai Komisaris Independen Perseroan serta Bapak Peter Fajar sebagai Direktur Perseroan. Dengan demikian susunan Dewan Komisaris dan Direksi Perseroan yang baru adalah sebagai berikut:

Dewan Komisaris

Komisaris Utama : Bapak Darma Putra
Komisaris : Ibu Tien
Komisaris Independen : Bapak Sukisto

Direksi

Direktur Utama : Bapak Wito Mailoa
Direktur : Ibu Jessica Herliani Tanoesoedibjo
Direktur : Ibu Natalia Purnama
Direktur : Bapak Ageng Purwanto
Direktur : Bapak Samuel Mulyono
Direktur : Bapak Darma Widjaja
Direktur : Bapak Peter Fajar

Pada RUPSLB ini, Direktur Perseroan, Ageng Purwanto, menyampaikan secara singkat mengenai Kondisi Umum Perseroan dan *update* terbaru inisiasi digital dibawah Perseroan, sebagai berikut:

- Perkembangan entitas anak BCAP telah memberikan kontribusi yang baik dan positif terhadap kinerja bisnis Perseroan ditengah tantangan di masa-masa pandemi Covid-19. Sampai dengan 30 September 2020, Perseroan telah berhasil membukukan pendapatan konsolidasian hampir Rp1,8 triliun dengan laba bersih Rp16,8 miliar.

PT MNC Kapital Indonesia Tbk’s EGMS Result

Jakarta, December 21, 2020

PT MNC Kapital Indonesia Tbk (“BCAP” or “the Company”) held an Extraordinary General Meeting of Shareholders (“EGMS”) on December 21, 2020 to approve the changes of the Company’s management composition. This meeting was conducted in accordance with POJK No.15/POJK.04/2020 regarding Plan and Execution of General Shareholders Meeting of Public Company and other related capital market regulations.

In this meeting, the Company appointed Mr. Sukisto as Independent Commissioner and Mr. Peter Fajar as Director of the Company. Therefore, the new composition of the Company’s Board of Commissioners and Directors is as follows:

Board of Commissioners

President Commissioner: Mr. Darma Putra
Commissioner: Mrs. Tien
Independent Commissioner: Mr. Sukisto

Directors

President Director: Mr. Wito Mailoa
Director: Ms. Jessica Herliani Tanoesoedibjo
Director: Mrs. Natalia Purnama
Director: Mr. Ageng Purwanto
Director: Mr. Samuel Mulyono
Director: Mr. Darma Widjaja
Director: Mr. Peter Fajar

In this EGMS, the Company’s Director, Ageng Purwanto, presented the latest updates of the Company and its upcoming digital initiatives, among others:

- BCAP's subsidiaries have delivered positive contribution to the Company's business performance despite operating challenges during Covid-19 pandemic era in 2020. Up to September 30, 2020, the Company managed to record consolidated revenues of IDR1.8 trillion with a net profit of IDR16.8 billion.



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- Perseroan dan entitas anak telah memberikan fokus khusus pada pengembangan layanan keuangan digital guna memenuhi kebutuhan masyarakat di seluruh wilayah di Indonesia serta menjadi pelopor penyedia jasa keuangan digital paling terintegrasi di Indonesia.
- Salah satu anak perusahaan Perseroan yaitu MNC Bank telah berhasil meluncurkan aplikasi mobile banking dengan nama **Motion** yang merupakan realisasi dari strategi digital MNC Bank menuju *branchless bank* di masa yang akan datang. MNC Bank juga baru saja meluncurkan program **Tabungan Dahsyat**, program unggulan untuk memberikan nilai lebih kepada nasabah baru maupun eksisting berupa kesempatan mendapatkan hadiah miliaran rupiah sepanjang tahun dengan mekanisme berupa hadiah langsung maupun dengan undian berdasarkan syarat dan ketentuan program.
- Selain mobile banking Motion, Perseroan juga memiliki **SPIN**, aplikasi uang elektronik, dompet elektronik dan transfer digital. SPIN, bekerjasama dengan MNC Media meluncurkan e-TV Mall, acara televisi yang memudahkan pemirsa membeli produk yang ditawarkan hanya dengan scan kode QRIS yang ditayangkan. Dalam waktu dekat, SPIN akan meluncurkan fitur program loyalitas pelanggan, yang akan menggabungkan berbagai platform digital di MNC Group, mulai dari media, seperti RCTI+ dan Vision+, sampai dengan seluruh platform digital dibawah jasa keuangan. Dalam program ini, pelanggan dapat memperoleh penawaran menarik untuk terus bertransaksi di dalam ekosistem MNC Group.
- Perseroan juga telah meluncurkan **Hario** yang merupakan aplikasi asuransi berbasis digital yang lengkap dengan menyediakan berbagai produk asuransi jiwa, kesehatan, serta produk asuransi umum seperti asuransi rumah, asuransi kendaraan
- The Company and its subsidiaries have specially focused on developing digital financial services to satisfy the people's needs across Indonesia and become the pioneer of the most integrated digital financial service provider in Indonesia.
- One of the Company's subsidiaries, MNC Bank, has launched a new digital product called **Motion**, a realization of MNC Bank's digital strategy to become a branchless bank in the future. MNC Bank has also recently launched **Tabungan Dahsyat**, a savings accounts program for new and existing customers that offers extra benefits in the form of prizes and lucky draws worth billions of rupiah all year round based on the applicable terms and conditions.
- Various digital-based applications have also been launched successfully such as **SPIN**, an app that features e-money, e-wallet and digital remittance. SPIN, in collaboration with MNC Media have launched e-TV Mall, a TV program that conveniences viewers' in purchasing products only by scanning the broadcasted QRIS codes. Shortly, SPIN will introduce an advanced customer loyalty point program that will integrate all of MNC Group's various digital platforms, starting from media such as RCTI+ and Vision+, to all its digital financial services platforms. In this program, customers will receive special offers to continue making transactions within MNC Group's ecosystem.
- The Company has also released **Hario** which is a digital-based insurance application that provides various life, health, and general insurance products, including home, motor vehicles and travel insurance. Advanced features have been developed to improve



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bermotor dan perjalanan. Fitur-fitur baru yang lebih memberikan kenyamanan kepada pelanggan juga telah selesai dikembangkan seperti pengajuan klaim secara online, layanan 24 jam *live chat*, konsultasi kesehatan gratis dan berbagai program promosi menarik.

- Platform digital lainnya yang telah berjalan adalah **MNC Trade New** dari MNC Sekuritas, yang merupakan salah satu platform trading saham online terbaik di Indonesia. MNC Trade memiliki fitur lengkap untuk memaksimalkan investasi, mulai dari update rutin kondisi pasar saham, hingga riset pergerakan teknis, dan analisis fundamental dari tim riset terbaik di MNC Sekuritas. Selain itu, untuk memperluas layanan dan meraih pangsa pasar reksadana, saat ini MNC Sekuritas sedang melengkapi platform MNC Trade dan dalam proses perijinan sebagai penjual reksadana online.
- Perseroan juga merambah ke bidang pembiayaan online. Salah satu anak usaha Perseroan, MNC Finance, menawarkan berbagai kemudahan kepada nasabah dalam memperoleh pembiayaan kendaraan dan rumah tinggal, juga telah dilengkapi dengan aplikasi digital bernama **Bang Kredit**. Selain itu, saat ini Perseroan sedang dalam tahap mengembangkan aplikasi pembiayaan dana haji berbasis digital bernama **SIAP HAJI** sebagai produk syariah dibawah unit usaha MNC Guna Usaha Indonesia. Perseroan juga sedang mengembangkan aplikasi P2P lending yang merupakan rencana Perseroan dalam meningkatkan bisnis pembiayaan mikro. Secara arsitektur strategi layanan keuangan digital terintegrasi, aplikasi P2P lending ini nantinya akan menjadi salah satu bagian penting dalam ekosistem penyaluran kredit bagi nasabah SPIN, MNC Bank, MNC Finance dan MNC Guna Usaha.
- Another existing digital platform is **MNC Trade** by MNC Sekuritas that provides one of the best online trading platforms in Indonesia. MNC Trade is equipped with complete features to maximize investment, from routine updates of the stock market condition and technical movements to fundamental analyses from MNC Sekuritas' sophisticated research team. Additionally, in order to expand its services and extend into the mutual fund market, MNC Sekuritas is upgrading its MNC Trade platform and is in the process of obtaining a license to offer online mutual fund products.
- The company has also penetrated the online financing market. MNC Finance, one of the Company's subsidiaries, offers various conveniences to the customers in obtaining vehicle and home financing, facilitated by a digital application called **Bang Kredit**. In addition, the Company is currently developing a digital-based hajj fund financing application named **SIAP HAJI**, a sharia based product offered by MNC Guna Usaha Indonesia. The Company is also developing a P2P lending application, as part of the Company's plans to increase its micro-financing business. With integrated digital financial service strategy architecture, this P2P lending application will become an important part of the credit channeling ecosystem for customers of SPIN, MNC Bank, MNC Finance and MNC Leasing.

Ageng Purwanto pada kesempatan tersebut mengatakan, sejalan dengan dinamika industri jasa keuangan yang semakin kompetitif, akselerasi bisnis

On this occasion, Ageng Purwanto said that in line with the dynamics of the increasingly competitive financial services industry, the Company needs to



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digital perusahaan juga turut harus dikembangkan. Melalui struktur manajemen baru tersebut diharapkan dapat mendukung upaya Perseroan dalam mengakselerasi kinerja bisnis yang dijalankan dengan tetap berkomitmen pada prinsip kehati-hatian.

“MNC Kapital terus berkembang dan memperkuat sinergi grup menjadi semakin solid dan terus berkomitmen untuk memberikan pelayanan jasa keuangan terbaik bagi pelanggan dan masyarakat serta pada akhirnya memperbaiki profitabilitas perusahaan. Melalui berbagai unit usaha di bawah MNC Kapital, Perseroan siap ikut serta dalam memperkuat pertumbuhan perekonomian Indonesia dengan menjadi pelopor penyedia jasa keuangan digital terintegrasi.

Seterusnya MNC Kapital akan terus tumbuh dan memberikan kontribusi maksimal melalui sinergi dan digitalisasi.”

accelerate its digital business development. The new management structure is expected to support the Company's efforts to accelerate its business performance while remains committed to prudential principles.

“MNC Kapital continues to develop and strengthen synergies between its subsidiaries in order to maintain its commitment in providing the best financial services for its customers and society and ultimately improving profitability. Through various business units under MNC Kapital, the Company is ready to contribute towards Indonesia's economic growth by becoming a pioneer in providing integrated digital financial services.

Henceforth, MNC Kapital will continue to grow and contribute through synergy and digitization.”

PT MNC Kapital Indonesia Tbk

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